

Value Report

# Value Calculator Summary

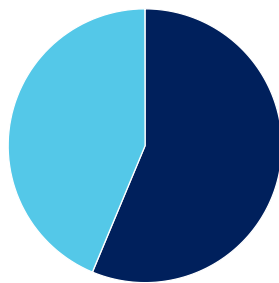


## VALUE SUMMARY

Overall 3-year value created:

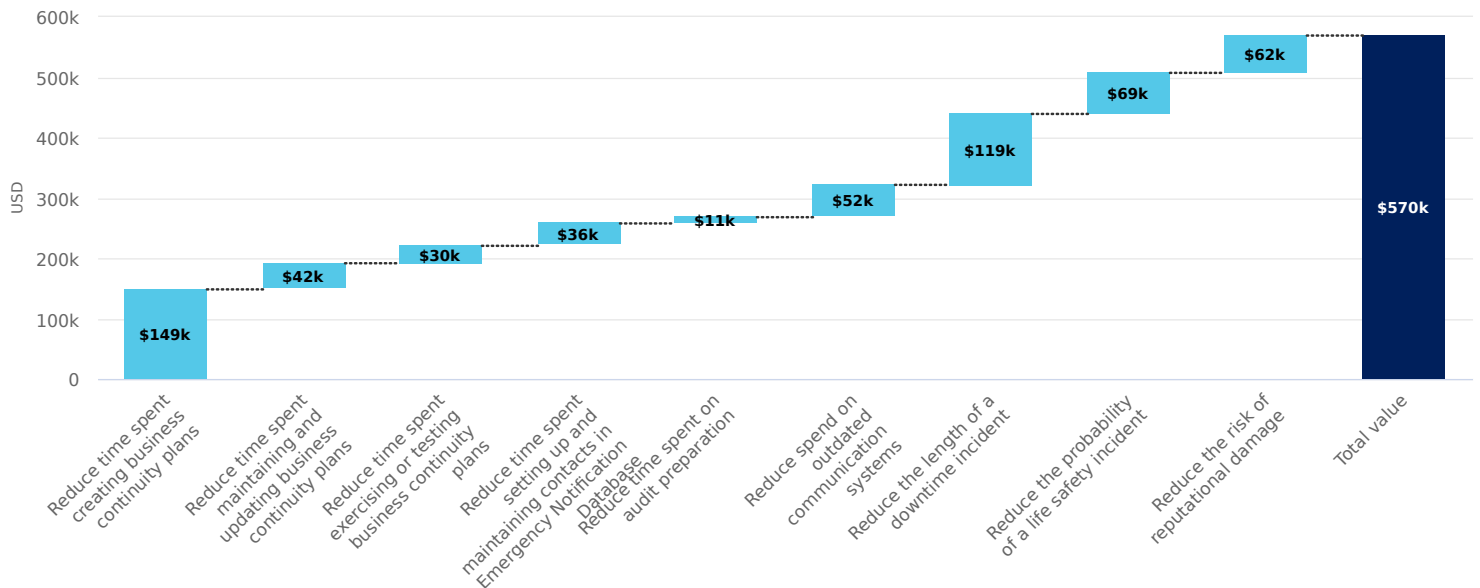
**\$569,578**

How Preparis Can Help You



● Streamline Business Continuity Management: 56%  
● Mitigate Risk: 44%

### Customer Validated Business Benefits



The Return-on-Investment (ROI) and other financial calculations performed by this tool are based on data provided by Preparis customers and various assumptions—and produce estimates only. The actual ROI realized by customers may vary from the estimates provided. Preparis offers this tool to assist customers with business continuity planning and response; however, Preparis and Hobson & Company (the firm that created the tool) are not responsible for the accuracy of any estimates.

## BENEFIT SUMMARY

### ■ Streamline Business Continuity Management

|                                                                                |           |
|--------------------------------------------------------------------------------|-----------|
| Reduce time creating business continuity plans by <b>50%</b>                   | \$149,200 |
| Reduce time maintaining and updating business continuity plans by <b>80%</b>   | \$42,092  |
| Reduce time exercising/ testing business continuity plans by <b>30%</b>        | \$30,342  |
| Reduce time updating contacts in Emergency Notification Database by <b>95%</b> | \$36,061  |
| Reduce time spent on audit preparation by <b>90%</b>                           | \$10,932  |
| Reduce spend on outdated communication systems by <b>100%</b>                  | \$52,000  |

### ■ Mitigate Risk

|                                                                                               |           |
|-----------------------------------------------------------------------------------------------|-----------|
| Reduce the length of a downtime incident by <b>30%</b> ( <b>40%</b> attributable to Preparis) | \$118,560 |
| Reduce the probability of a life safety incident by <b>50%</b>                                | \$68,640  |
| Reduce the risk of reputational damage by <b>0.10%</b> ( <b>25%</b> attributable to Preparis) | \$61,750  |

### **TOTAL VALUE OVER 3 YEARS**

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**\$569,578**

## USER INPUTS

Select Solution:

- ☒ Preparis Planner [P]
- ☒ Preparis Incident Manager [IM]
- ☒ Preparis Alerts [A]

Annual revenue

\$ 95,000,000

Total number of employees

450

Total number of Business Continuity Plans (by plan owner)

15

Avg business continuity (BC) professional time spent creating business continuity plans (BCPs) (hrs/plan)

60

Avg plan owner time spent creating BCPs (hrs/plan)

40

Total number of BCP updates per year (updates/plan/yr)

2

Avg downtime per incident (hrs/incident)

4

Avg number of downtime incidents per year

2

Avg cost of disaster response solution to be displaced (\$/yr)

\$ 20,000

**Want a more personalized, detailed analysis?**

A Preparis representative will be in contact with you soon.