Value Calculator Summary



HST Pathways®

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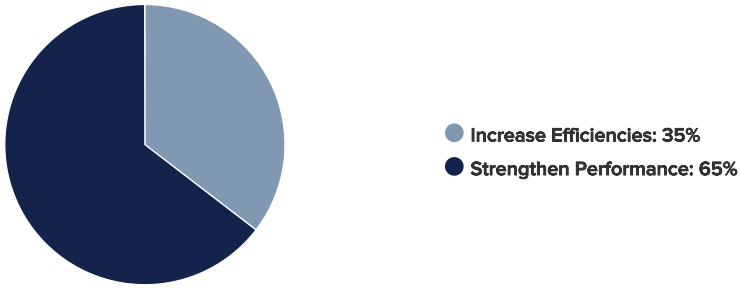
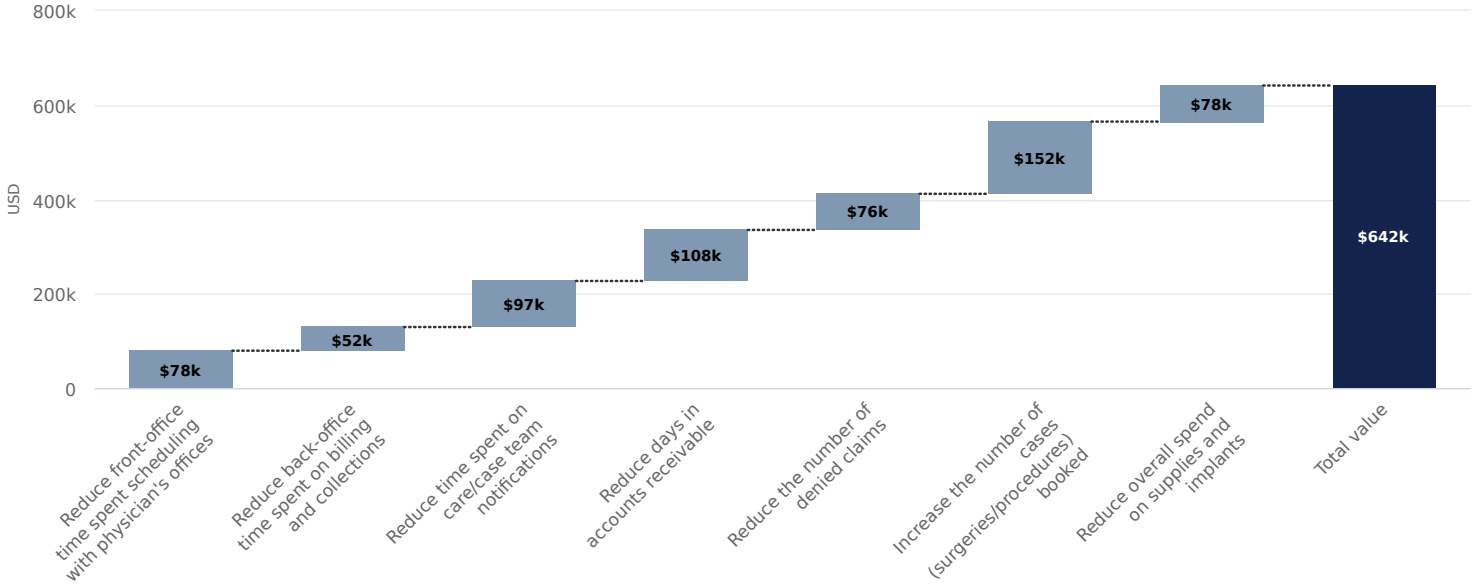
Value Summary - HST One

Overall 3-year value created: $641,828

How HST One Can Help You



Customer Validated Business Benefits



The Return-on-Investment (ROI) and other financial calculations performed by this tool are based on data provided by HST Pathways customers and various assumptions, and produce estimates only. The actual ROI realized by customers may vary from the estimates provided. HST Pathways offers this tool to assist customers with evaluating their ASC solutions; however, HST Pathways and Hobson & Company (the firm that created the tool) are not responsible for the accuracy of any estimates.

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Benefit Summary

Increase Efficiencies

Reduce front-office time spent scheduling with physician's offices by **50%**	$77,975
Reduce back-office time spent on billing and collections by **30%**	$52,408
Reduce time spent on care/case team notifications by **60%**	$96,950

Strengthen Performance

Reduce days in accounts receivable by **20%**	$108,345
Reduce the number of denied claims by **5.0%**	$76,050
Increase the number of cases (surgeries/procedures) booked by **1.0%**	$152,100
Reduce overall spend on supplies and implants by **5.0%**	$78,000
TOTAL VALUE OVER 3 YEARS	**$641,828**

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User Inputs

Average number of cases per week	100
Average revenue / reimbursement per case	$ 2,250
Average number of days in Accounts Receivable	65
Average percent of claim submissions that are denied per month	5 %
Average monthly supply/inventory and implant costs	$ 50,000
Average time spent communicating with care/case teams per case (minutes/case)	0 15 30
Front office time spent on scheduling with physicians' offices (hours/week across all FTE)	0 40 60
Back office time spent on billing and collections per month (hours/month across all FTE)	160

Want a more personalized, detailed analysis?

Email us at contactus@hstpathways.com and one of our experts will reach out.