

# Value Calculator Summary

---

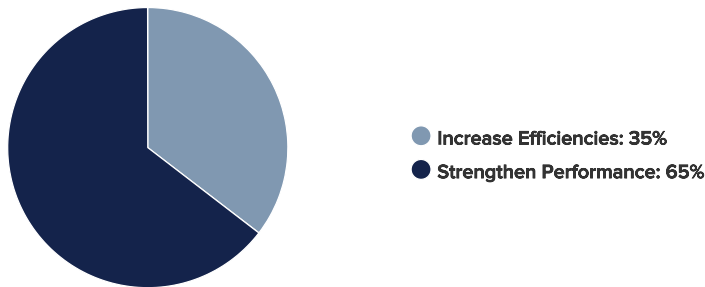


## Value Summary - HST One

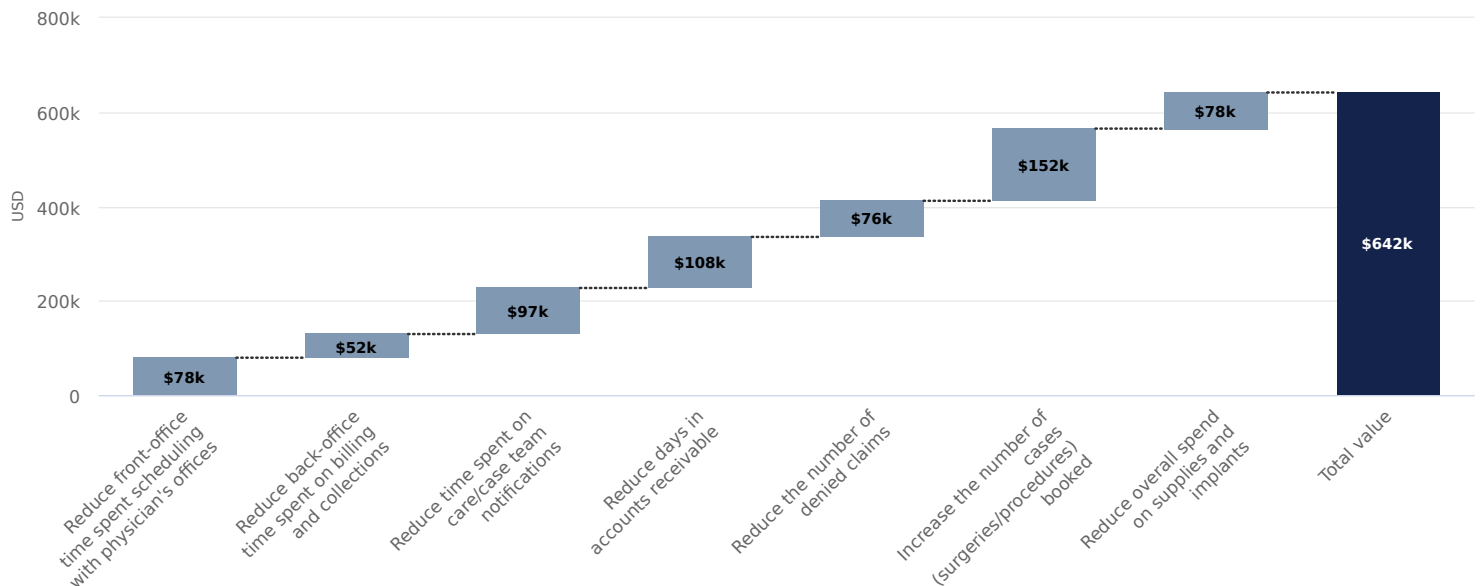
Overall 3-year value created:

**\$641,828**

How HST One Can Help You



### Customer Validated Business Benefits



The Return-on-Investment (ROI) and other financial calculations performed by this tool are based on data provided by HST Pathways customers and various assumptions, and produce estimates only. The actual ROI realized by customers may vary from the estimates provided. HST Pathways offers this tool to assist customers with evaluating their ASC solutions; however, HST Pathways and Hobson & Company (the firm that created the tool) are not responsible for the accuracy of any estimates.

## Benefit Summary

### ■ Increase Efficiencies

|                                                                                  |          |
|----------------------------------------------------------------------------------|----------|
| Reduce front-office time spent scheduling with physician's offices by <b>50%</b> | \$77,975 |
| Reduce back-office time spent on billing and collections by <b>30%</b>           | \$52,408 |
| Reduce time spent on care/case team notifications by <b>60%</b>                  | \$96,950 |

### ■ Strengthen Performance

|                                                                           |           |
|---------------------------------------------------------------------------|-----------|
| Reduce days in accounts receivable by <b>20%</b>                          | \$108,345 |
| Reduce the number of denied claims by <b>5.0%</b>                         | \$76,050  |
| Increase the number of cases (surgeries/procedures) booked by <b>1.0%</b> | \$152,100 |
| Reduce overall spend on supplies and implants by <b>5.0%</b>              | \$78,000  |

**TOTAL VALUE OVER 3 YEARS**

---

**\$641,828**

## User Inputs

Average number of cases per week

Average revenue / reimbursement per case

Average number of days in Accounts Receivable

Average percent of claim submissions that are denied per month

%

Average monthly supply/inventory and implant costs

Average time spent communicating with care/case teams per case  
(minutes/case)

0 15 30



Front office time spent on scheduling with physicians' offices (hours/week  
across all FTE)

0 40 60



Back office time spent on billing and collections per month (hours/month  
across all FTE)

**Want a more personalized, detailed analysis?**

Email us at [contactus@hstpathways.com](mailto:contactus@hstpathways.com) and one of our experts will reach out.