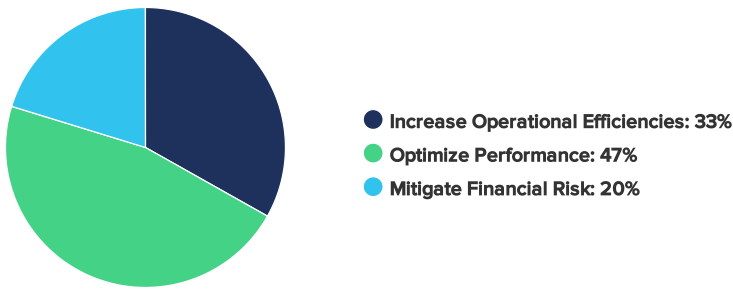


## VALUE SUMMARY

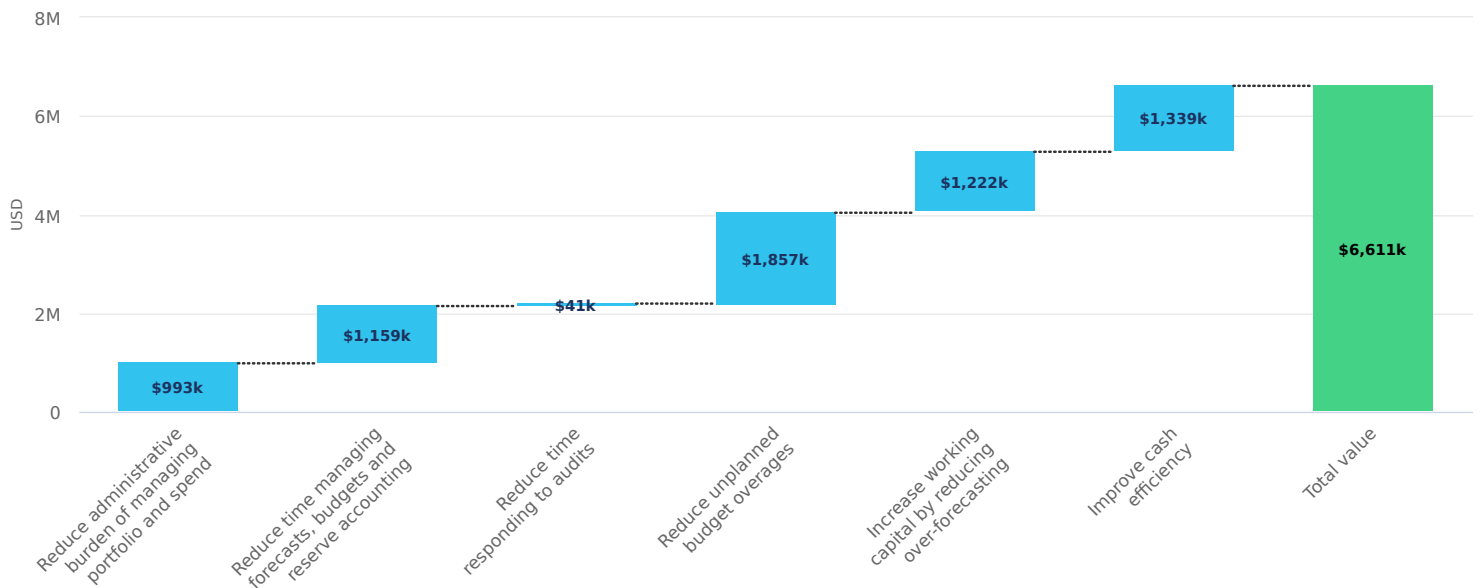
Overall 5-year value created:

**\$6,610,814**

How ENFOS Can Help You



### Customer Validated Business Benefits



The Return-on-Investment (ROI) and other financial calculations performed by this tool are based on data provided by ENFOS customers and various assumptions and estimates only. The actual ROI realized by customers may vary from the estimates provided. ENFOS offers this tool to assist customers with evaluating environmental obligation management solutions, however, ENFOS and Hobson & Company (the firm that created the tool) are not responsible for the accuracy of any estimates.

## BENEFIT SUMMARY

### ■ Increase Operational Efficiencies

Reduce administrative burden of managing portfolio and spend by <b>50%</b>	\$993,029
Reduce time managing forecasts, budgets and reserve accounting by <b>50%</b>	\$1,158,534
Reduce time responding to audits by <b>75%</b>	\$41,376

### ■ Optimize Performance

Reduce unplanned budget overages by <b>95%</b>	\$1,857,250
Increase working capital by reducing overforecasting by <b>50%</b>	\$1,221,875

### ■ Mitigate Financial Risk

Improve cash efficiency by <b>15%</b>	\$1,338,750
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**TOTAL VALUE OVER 5 YEARS**

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**\$6,610,814**

## USER INPUTS

Average # hours/month managing portfolio and spend, all FTEs combined

Average # hours/month spent managing budgeting and accounting, all operations and finance FTEs combined

Average # hours/year spent managing and responding to audits, all FTEs combined

Annual Remediation (ERO) Spend

Start of Fiscal Year ERO Balance

End of Fiscal Year ERO Balance

Average annual overforecast of spend (%)



Average unplanned budget overage/year (%)



**Want a more personalized, detailed analysis?**

An ENFOS representative will be in contact with you soon.