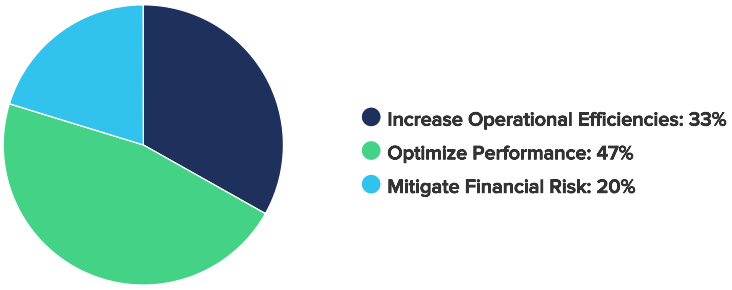
ENFOS

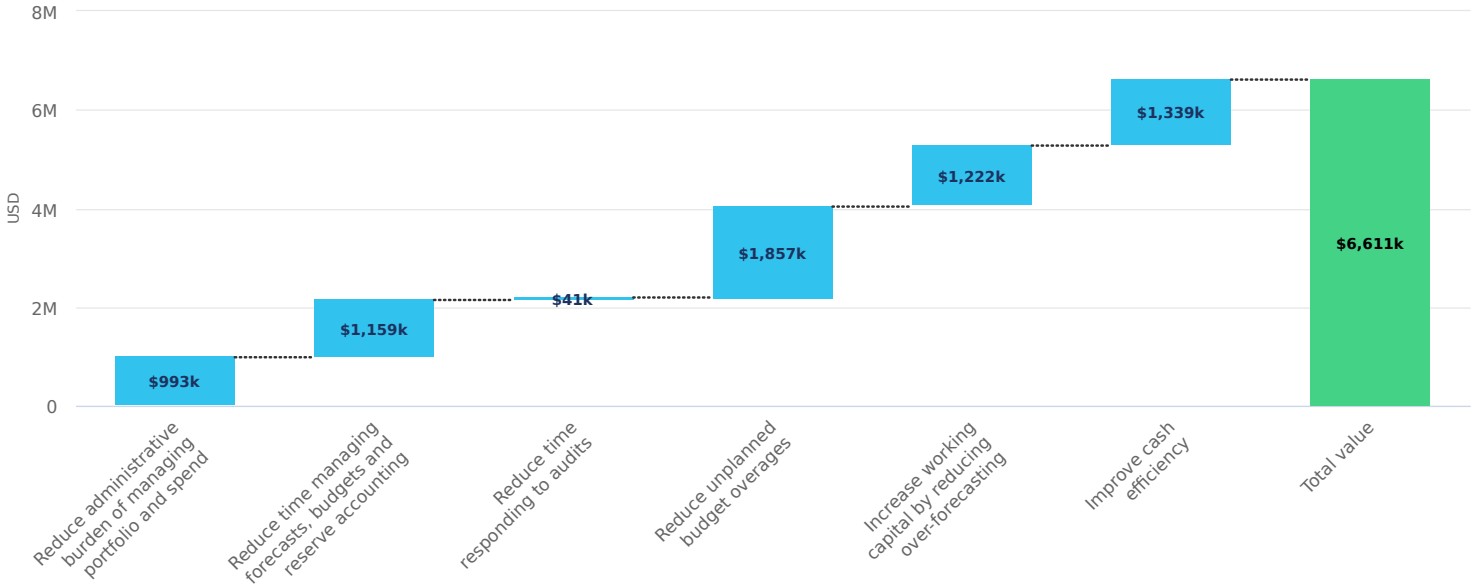
VALUE SUMMARY

Overall 5-year value created: $6,610,814

How ENFOS Can Help You



Customer Validated Business Benefits



The Return-on-Investment (ROI) and other financial calculations performed by this tool are based on data provided by ENFOS customers and various assumptions and estimates only. The actual ROI realized by customers may vary from the estimates provided. ENFOS offers this tool to assist customers with evaluating environmental obligation management solutions, however, ENFOS and Hobson & Company (the firm that created the tool) are not responsible for the accuracy of any estimates.

ENFOS

BENEFIT SUMMARY

Increase Operational Efficiencies	
Reduce administrative burden of managing portfolio and spend by **50%**	$993,029
Reduce time managing forecasts, budgets and reserve accounting by **50%**	$1,158,534
Reduce time responding to audits by **75%**	$41,376
Optimize Performance	
Reduce unplanned budget overages by **95%**	$1,857,250
Increase working capital by reducing overforecasting by **50%**	$1,221,875
Mitigate Financial Risk	
Improve cash efficiency by **15%**	$1,338,750
TOTAL VALUE OVER 5 YEARS	**$6,610,814**

ENFOS

USER INPUTS

Average # hours/month managing portfolio and spend, all FTEs combined	600
Average # hours/month spent managing budgeting and accounting, all operations and finance FTEs combined	700
Average # hours/year spent managing and responding to audits, all FTEs combined	200
Annual Remediation (ERO) Spend	$ 46,000,000
Start of Fiscal Year ERO Balance	$ 123,000,000
End of Fiscal Year ERO Balance	$ 119,000,000
Average annual overforecast of spend (%)	0 25 50
Average unplanned budget overage/year (%)	0 10 20

Want a more personalized, detailed analysis?

An ENFOS representative will be in contact with you soon.